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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01-01-02	AND ENDING _	12-31-02	
:	\$5\DD/YY		MM/DD/YY	
A. RE	GISTRANT IDENTIF	ICATION		
NAME OF BROKER-DEALER:				
·			OFFICIAL USE ONLY	
Gill & Company, L.P.		FIRM ID. NO.		
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O.	Box No.)	1 mm 10. 40.	
235 Montgomery Street, Suite	620			
	(No. and Street)			
San Francisco	Californi	.a	94104	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT I	n regard to thi	S REPORT	
Ms. Margaret Warton				
Ms. Margaret warton			415) 394-7800 (Arm Cod: — Tekphon: No.)	
R ACC	COUNTANT IDENTI	TCATION		
NDEPENDENT PUBLIC ACCOUNTANT V	whose opinion is contained	in this Report*	•	
Schultz & Chez, LLP		t		
•	ne — if individual, state last, first, mi	ddle rame)		
141 W. Jackson Blvd., Sui	te 2900 Chic	ago, IL 60604		
(Address)	(City)	(Size)	Zip Cod:	
CHECK ONE:		PHUC	Feered ·	
☑ Certified Public Accountant		MAR 1.	3 2002	
		1 1 1 1 1 2 2 2 .	V 2003	
☐ Public Accountant		·		
☐ Public Accountant ☐ Accountant not resident in United	States or any of its posses	٠,	ISON	

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



## OATH OR AFFIRMATION

I. Michael J. Gill	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying finar	ncial statement and supporting schedules pertaining to the firm of
Gill & Company, LP	, as of
	nd correct. I further swear (or affirm) that neither the company as any proprietary interest in any account classified soley as that of
JEFICIAL SEAL?  Janet M. Herr  Notary Public, State of Illinois  My Commission Expires June 25, 2003	Managing Partner Title
Janet M. Neu Notary Public	
This report** contains (check all applicable boxes):  (a) Facing page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.  (e) Statement of Changes in Stockholders' Equity of Changes in Liabilities Subordinated (g) Computation of Net Capital	LOAME CAUE
<ul> <li>(h) Computation for Determination of Reserve Requite (i) Information Relating to the Possession or control (j) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve I (k) A Reconciliation between the audited and unaudit solidation.</li> <li>(i) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Report.</li> </ul>	ol Requirements Under Rule 15c3-3. ———————————————————————————————————
X (o) INDEPENDENT AUDITORS' REPORT ON IN	NTERNAL CONTROL STRUCTURE

A REPORT CONTAINING A STATEMENT OF FINANCIAL CONDITION HAS BEEN INCLUDED; ACCORDINGLY, IT IS REQUESTED THAT THIS REPORT BE GIVEN CONFIDENTIAL TREATMENT.

# GILL & COMPANY, L.P. STATEMENT OF FINANCIAL CONDITION

(Consolidated)

**DECEMBER 31, 2002** 



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# SCHULTZ & CHEZ, L.L.P.

Certified Public Accountants

141 West Jackson Boulevard, Suite 2900

Chicago, Illinois 60604

Main: (312) 332-1912 Fax: (312) 332-3635

#### INDEPENDENT AUDITOR'S REPORT

To the Partners of GILL & COMPANY, L.P. Chicago, Illinois

We have audited the accompanying consolidated statement of financial condition of GILL & COMPANY, L.P. as of December 31, 2002. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statement referred to above presents fairly, in all material respects, the financial position of GILL & COMPANY, L.P. as of December 31, 2002, in conformity with accounting principles generally accepted in the United States of America.

Chicago, Illinois January 31, 2003

#### CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

### DECEMBER 31, 2002

#### **ASSETS**

Cash Securities purchased under agreement to resell Deposits with clearing organizations Receivables from brokers, dealers and clearing organizations Securities borrowed Securities owned, at market Equities Options Equipment, net Other assets	\$ 810,697 6,800,000 505,000 139,880 185,600 22,457,274 6,622,220 129,138 250,093
TOTAL ASSETS	\$ 37,899,902
LIABILITIES AND PARTNERS' CAPITAL	
Payables to brokers, dealers and clearing organizations Securities sold, not yet purchased, at market Equities Options Payables to non customer Accounts payable and accrued expenses	\$ 18,880,288 1,602,824 5,905,206 10,279 680,399
Total liabilities, exclusive of liabilities subordinated to claims of general creditors	27,078,996
Liabilities subordinated to claims of general creditors	-
Minority interests	271,538
Partners' capita!	10,549,368
TOTAL LIABILITIES AND PARTNERS' CAPITAL	\$ 37,899,902

#### NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

**DECEMBER 31, 2002** 

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

GILL & COMPANY, L.P. and GILL TRADING, LLC (collectively the "Company") make markets in securities, engage in arbitrage involving derivative securities products, trade in options, financial and commodity futures, and clear transactions for non-customers.

GILL & COMPANY, L.P. is the majority owner of GILL TRADING, LLC The consolidated financial statements include the accounts of GILL & COMPANY, L.P. and GILL TRADING, LLC All significant intercompany balances and transactions have been eliminated.

Securities owned and securities sold, not yet purchased, held in firm trading and investment accounts, are carried at market value

Securities transactions are recorded on the trade date and, accordingly, gains and losses are recorded on unsettled transactions.

Securities purchased under agreements to resell are entered into with a commercial bank. Such agreements are treated as financing transactions and are carried at the amount at which the securities will be resold, as specified in the respective agreements.

Futures transactions and resulting gains and losses are recorded on the trade date. Gains and losses on open futures contracts are reflected in income.

Equipment is recorded at cost and is depreciated over its estimated useful life using the straight-line method. At December 31, 2002, accumulated depreciation was \$565,302.

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities", requires companies to recognize all derivatives as either assets or liabilities and measure those instruments at fair value. All derivative financial instruments held at year end are included in the Statement of Financial Condition at fair value and accordingly, the changes in fair value for the year are recognized in the Company's earnings.

The Company has not presented a Statement of Comprehensive Income because it does not have any items of "other comprehensive income".

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

No provision has been made for income taxes as the taxable income or loss of the Company is included in the respective income tax returns of the partners.

#### (2) LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The Company has a revolving subordinated loan agreement with the bank with a maximum amount of \$3,500,000. This loan agreement contains restrictive covenants, which among other provisions, specify minimum levels of net capital and net worth. At December 31, 2002 the Company was in compliance with these covenants. There was no outstanding balance at December 31, 2002. This loan agreement expires on June 2, 2003.

#### NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

**DECEMBER 31, 2002** 

(Continued)

#### (2) LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS (Continued)

The loan agreement has been approved by the Chicago Board Options Exchange and any borrowings thereunder are available in computing net capital under the Securities and Exchange Commission's ("SEC") Uniform Net Capital Rule (Rule 15c3-1). To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

# (3) DERIVATIVE FINANCIAL INSTRUMENTS HELD AND ISSUED FOR TRADING PURPOSES AND OTHER FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

In its normal course of business, the Company trades financial instruments involving off-balance-sheet market risk with securities broker/dealers and futures commission merchants. The gross notional (or contractual) amounts of derivative financial instruments represent the volume of these transactions and not the amounts potentially subject to market risk. In addition, measurement of market risk is meaningful only when all related and offsetting transactions are taken into consideration. Gross notional (or contractual) amounts of derivative financial instruments used for trading purposes with off-balance-sheet market risk are set forth below, as of December 31, 2002:

(all amounts in minions)		
		Average
Contract	Market	Contract Value
<u>Value</u>	Value	During 2002
\$ 38.2	\$ N\A	\$ 46.6
\$ 1.6	\$ 1.6	\$ 5.8
\$ 88.5	\$ 5.9	\$ 76.7
\$ 87.4	\$ 6.6	\$ 77.7
	Value \$ 38.2 \$ 1.6 \$ 88.5	Contract       Market         Value       Value         \$ 38.2       \$ N\A         \$ 1.6       \$ 1.6         \$ 88.5       \$ 5.9

(all amounts in millions)

Market risk is the risk that a change in the level of one or more market prices, rates, indices, volatilities, correlations or other factors, such as liquidity, will result in losses for a specified position or portfolio. Financial instruments sold, but not yet purchased, entail an obligation to purchase the securities at a future date. The Company may incur a loss if the market value of the securities subsequently increases prior to the purchase of the security. Futures contracts are executed on an exchange, and cash settlement is made on a daily basis for market movements. The settlement of the aforementioned transactions is not expected to have a material adverse affect on the financial position of the Company.

As a market-maker and trader, the Company is in the business of managing market risk. In management's opinion, market risk is substantially diminished when all financial instruments, including equities owned, are aggregated.

Credit risk represents the loss that the Company would incur if a counterparty fails to perform its contractual obligation to the Company. All derivative financial instruments entered into by the Company are exchange-traded. For exchange traded contracts, the Company's clearing broker, through industry clearing organizations, acts as the counterparty of specific transactions and therefore, bears the risk of delivery to and from counterparties.

A substantial portion of the Company's trading gains originated from trading strategies involving derivative financial instruments.

#### NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

**DECEMBER 31, 2002** 

(Continued)

#### (4) CONCENTRATIONS OF CREDIT RISK

At December 31, 2002, a credit concentration with the clearing broker consisted of approximately \$2.1 million representing the market value of the Company's trading accounts carried by a clearing broker. The Company monitors the credit worthiness of the clearing broker to mitigate the Company's exposure to credit risk.

The Company maintains its cash balances at one financial institution. These balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2002, the Company's uninsured balances totaled \$610,697.

#### (5) REGULATORY MATTERS

The Company is subject to SEC Rule 15c3-1, which requires the maintenance of minimum net capital. The Company has elected to compute net capital using the alternative method, permitted by SEC Rule 15c3-1, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$250,000 or 2 percent of aggregate debit balances arising from customer transactions, as defined. At December 31, 2002, the Company had net capital and net capital requirements of approximately \$8,257,000 and \$250,000, respectively, and had no customer accounts, as defined by SEC Rule 15c3-3.

#### (6) OPERATING LEASES

The Company has entered into two office space lease commitments which expire through September 30, 2004. The future minimum rental payments are as follows:

December 31,	Amount
2003	\$ 69,587
2004	31,184
Total	\$ <u>100,771</u>

#### (7) SUBSEQUENT EVENTS

During the period from January 1, 2003 through January 31, 2003, partner capital withdrawals were made totaling \$38,250.